

#### **TOWN OF TILLSONBURG**

#### **2013 BUSINESS PLAN**

**Director of** 

**Finance** 

# **2013 Business Objectives**

Item	Dept	Owner	Budget Value	Projected Value	Target Date	Actual Date
Centralize A/R	Finance	Director of Finance	\$18,000		Q2 2013	
Investment Policy	Finance	Director of Finance			Q2 2013	
Audit RFP for 2013 year end	Finance	Director of Finance			Q3 2013	
Development Charges By-Law Update – Joint Project with County	Finance	Director of Finance	\$20,000, funded by DC Reserves		Q2-Ongoing to 2014	
Continuous maintenance of ACR/Knowledgebase	Customer Service	Customer Service Manager			Q4 2013	

## **2013 Business Objectives**

Item	Dept	Owner	Budget Value	Projected Value	Target Date	Actual Date
Customer Satisfaction Surveys	Customer Service	Customer Service Manager			Q1-Q4 2013	
Improve and Automate Business Processes	Customer Service	Customer Service Manager			Q4 2013	
Northstar CIS – Upgrade to version 6.4	Customer Service	Customer Service Manager	\$65,000 – THI Budget		Q3 2013	
Printer/Copier Tender - lease expires Nov. 2013	Customer Service	Customer Service			Q3 2013	

## Risks

- ACR is not integrated with other systems thereby creating standalone system requests
- Building department projects for new Animal License software or Parking Ticket integration tool thereby affecting business process improvements to 2014
- Changing government legislation increases the Customer Service Billing workload

## Opportunities

- Continued use of ACR improves customer service to the community at large and improves business processes
- Continued Customer Service Business Process reviews streamline manual processes
- With Harris Northstar upgrade, automation is available and processes can be streamlined
- Combined Operations and CSC project to focus in on, reduce and understand current billing exception volumes
- Reduce costs for 2014 with the tender of printer/copier fleet in late 2013

# Future Departmental Directions: 3 year outlook

#### **2014**

- Completion of updating the Development Charges By-Law
- New budget software to be purchased. Estimated cost \$50,000
- Northstar Customer Connect eCare/DSM upgrade improved customer experience. Cost \$28,000. THI Budget
- General capital contribution increases recommended
- Banking and Insurance RFP to be completed for 2015

#### **2015**

- New budget software to be implemented
- · General capital contribution increases recommended

#### **Finance and Customer Service Efficiency Measures- \$ Cost**

Department Net Operating costs as a Percentage of Total Net Municipal Operating Costs

	2009 Actual	2010 Actual	2011 Actual	2012 Budget	2013 Budget
Finance	16.4%	11.9%	7%	7.4%	8.6%
Customer Service	.9%	.4%	.12%	.12%	0%

#### **Finance Effectiveness**

	2009	2010	2011	2012	2013
Year-end Tax Receivables	\$2,062,786	\$1,461,882	\$1,548,348	\$1,252,443	\$
Town Accounts Receivables	\$346,692	\$572,543	\$146,007	\$200,414	\$

#### **Effectiveness/Customer Service - Customer Service**

- Record completed work volume for utility bills, service orders and collections; POS transactions; Number of phone calls answered; ACR cases logged for other departments and for Customer Service; Burial permits/death registrations; Marriage, lottery and Business licenses.
  - Measurement: Harris reports; Class reports; Nortel phone reports; ACR reports; manual tracking.
  - Purpose: To identify workload, work flow and associated trends. Assess staffing levels.
- Phone calls answered a minimum of 80% of the time within thirty seconds; number and percent of abandoned calls with a maximum abandon rate of 5%.
  - Measurement: Nortel reports
  - Purpose: To identify workload, work flow and associated trends. To ensure staff are at least meeting the needs of our customers. To assess staffing levels.

#### **Effectiveness/Customer Service - Customer Service**

- Utility Billing Schedule adhered to 100% of the time.
  - > Measurement: Manual tracking of Harris billing schedule.
  - Purpose: To ensure utility bills are sent out on a timely basis and adhere to OEB requirements.
- > Service Order Schedule adhered to 100% of the time.
  - > Measurement: Manual tracking of the Harris service order schedule.
  - > Purpose: To ensure utility service order schedule is adhered to and customer issues are addressed on a timely basis.
- Customer satisfaction survey.
  - ➤ *Measurement:* Ongoing electronic survey through Survey Monkey of key Customer Service deliverables.
  - > Purpose: To ensure staff are at least meeting the customer service goals of our customers.

#### **Effectiveness/Customer Service - Finance**

- Quarterly reports provided to Council by the second meeting of the month following quarter end for Q1 to Q3; and to Tillsonburg Hydro Inc. in the second month following each quarter.
  - Measurement: Manual tracking.
  - > Purpose: To ensure timely reporting to Council, the Public and the Board.
- Fourth Quarter reports provided to Council by the second meeting of the second month following year end; and to Tillsonburg Hydro Inc. in the second month following the quarter.
  - > Measurement: Manual tracking.
  - > Purpose: To ensure timely reporting to Council, the Public and the Board.

#### **Effectiveness/Customer Service - Finance**

- Annual Financial Statements provided to Council by the second meeting of the month following Q1 and provided to Tillsonburg Hydro Inc. in the month following Q1.
  - Measurement: Manual tracking.
  - > Purpose: To ensure timely reporting to Council, the Public, and the Board.
- Quarter end tax receivable balances reported to Council as part of the quarterly reports.
  - > Measurement: Diamond software reporting.
  - > Purpose: To report the currency of tax receivable balances and identify issues.
- Quarter end Town receivable balances reported to Council as part of the quarterly reports.
  - Measurement: Great Plains reporting.
  - Purpose: To report the currency of accounts receivable balances and identify issues.

## **Human Resources**

### **Allocation/Deployment Plan**

	2010	2011	2012	2013	2014
Total FTE Requirements	17.65	17.75	17.75	17.38	17.25
Change from previous year	(0.1)	0.1	0	(.37)	(.13)



#### **TOWN OF TILLSONBURG**

**2013 BUSINESS PLAN** 

**Human Resources** 



# **2013 Business Objectives**

Item	Dept	Owner	Budget Value	Projected Value	Target Date	Actual Date
Full and Part Time Grid Steps; Year Four	HR	HR Manager	\$57,600		Q1-Q4 2013	
1% Cost of Living Increase	HR	HR Manager	\$72,400		Q1-Q4 2013	
Updates to Personnel Policy	HR	HR Manager			Q4 2013	
Management training; project management, etc.	HR	HR Manager			Q2 2013	
New Hire Orientation Training	HR	HR Manager			Q3 2013	
Investigate paperless payroll pay stubs	HR	HR Manager			Q2 2013	
Investigate potential HR revenue opportunities for 2014/15	HR	HR Manager			Q4 2013	

## Risks

- Training requires the use of internal resources and limited other investment.
- Potential Provincial pressure to limit wage increases.

## Opportunities

- Review and update of Personnel Policy ensures that our policies are in line with other Municipalities; also ensures that our policies and practices are fair and equitable through the organization.
- Increasing the cost of living allows Tillsonburg to remain competitive in the labor market among other Municipalities.
- Management training will ensure policies and procedures are executed equally throughout the organization, and provide our leadership team with the necessary skills to effectively manage their departments.

# Future Departmental Directions: 3 year outlook

#### <u>2014</u>

• HR revenue opportunities may require additional resources.

• Note: no unique requirements for the HR department identified for 2015 to 2016

## **Human Resources**

### **Allocation/Deployment Plan**

	2010	2011	2012	2013	2014
Total FTE Requirements	1.5	1.5	1.5	1.5	1.5
Change from previous year	0	0	0	0	0

2013 Financial P	urg Ian		11	10 - Finance
2013 Financiai P	iun	201	2	2013
		Budget	Projection	Budget
	Operating Plan - Cost Cod	e Summary		
Revenues				
Special Levy, Local In			0.222.550	
3000	Taxes - Residential	-	8,222,558	-
3005	Taxes - Multi-Residential	-	875,088	=
3010 3012	Taxes - Commercial Taxes - Commercial Vacant Unit	-	2,070,216 18,066	-
3014	Taxes - Commercial Vacant Unit	-	22,212	
3020	Taxes - Shopping Centre	_		_
3022	Taxes - Shopping Centre Vacant Unit	-	-	-
3030	Taxes - Industrial	-	639,668	-
3032	Taxes - Industrial Vacant Unit	-	10,511	-
3034	Taxes - Industrial Vacant Land	-	9,766	-
3040	Taxes - Pipelines	-	40,933	-
3050	Taxes - Farmland	-	6,673	-
3055	Taxes - Farmland Dev. Phase 1	-	3,373	-
3060	Taxes - Large Industrial	-	591,220	-
3062 3070	Taxes - Large Industrial Vacant Unit Taxes - Supplementaries	110,000	4,517 110,000	110,00
3075	Taxes - Supplementaries  Taxes - Bill 79 Capped Levy	-	110,000	110,00
3080	Taxes - Capped Rebates/Claw Backs	-	-	
3085	Taxes - W/O's	(275,000)	(365,253)	(350,00
3090	Taxes - PIL's	94,000	94,000	94,00
3095	Local Improvements - Residential	, i		
3096	Local Improvements - Commercial			
3100	Tax Adjustments	-	(0)	-
3105	Taxes - Penalty & Interest	210,000	167,103	168,00
Government Grants &				
3200	Grants & Subsidies - Federal	454,664	454,664	454,66
3205	Grants & Subsidies - Provincial	223,600	223,645	210,10
3210	Grants & Subsidies-Other	-	-	=
User Charges 3300	Miscellaneous Revenue	32,100	9,856	8.00
3301	Residential Usage	32,100	9,630	8,00
3302	General Usage			
3305	Admissions			
3310	Fares & Fees			
3315	Memberships			
3320	Seasonal Revenues			
3325	Sports Fields Fees			
3330	Youth Program Fees			
3335	Adult Program Fees			
3340	Summer Programs			
3345	Participate Programs			
3350 3355	Minor Hockey Figure Skating			
3360	Programs Programs			
3365	Landscaping			
3400	Permit Fees			
3410	Licence Fees			
3420	Certificates	16,000	18,955	16,00
3430	Inspections			
3500	Rentals	-	-	-
3505	Merchandise			
3510	Concession Sales			
3515	Vending Machines			
3600	Interest	11,000	14,800	12,00
3601	Late Payment Charges			
3700	Special Capital Surchage - Residential			
3701 3702	Capital Surchrge - Residential  Capital Surchrge - General			
3702	Donations			
3800	Sewer Revenue-Surcharge			
3801	Reg 170 Surchrge - Residential			
3802	Reg 170 Surchrige - General			
3815	Extraordinary Revenue	-	-	=
3999	Revenue Clearing Account			
Specified Revenues				
3805	Development Charges	-	673	-
3810	Sale of Assets	-	100	-
3820	Debenture Proceeds			
Contribution from Re				
3900	Contribution from Reserves	(139,310)	-	(382,70
3905	Contribution from DC Reserves	737,054	13,243,345	20,00 360,06

Town of Tillsonb 2013 Financial I			1	10 - Finance
2013 Financial I	rian	20	12	2013
		Budget	Projection	Budget
	1		,	
	Operating Plan - Cost C	ode Summary		
Expenditures				
Labour				
5001	Full-time Regular	787,100	768,129	915,900
5002	Full-Time Overtime	9,700	8,584	10,000
5003	Part-Time Regular	-	-	18,000
5004	Part-Time Overtime			
5060 5070	Retroactive Pay Expense  CPP Expense	-	-	-
5071	EI Expense	-	-	
5072	WSIB Expense	-	-	
5073	EHT Expense	_	-	_
5074	OMERS Expense	_	-	_
5075	Vacation Expense	-	-	-
5076	Sick Expense	-	-	-
5077	Life Insurance Expense		-	-
5078	Health Care Expense	-	-	-
5079	Personal Day Expense	-	-	-
5080	Overhead Offset	-	-	-
5081	Health Club (Taxable)	-	-	-
5085	Telephone Allowance			
Purchases 5105	Equipment Rental	4,000	3,407	4,800
5110	Fuel & Oil	4,000	3,407	4,600
5115	Discounts Taken			
5200	Materials/Inventory			
5300	Supplies	18,900	14,005	6,800
5305	Program Supplies	, in the second		
5310	Equipment Supplies & Repairs	-	557	500
5315	Books & Publications	1,800	978	1,000
5320	Building Repairs & Maintenance	2,000	853	1,000
5325	Heat, Light & Water	15,600	12,708	16,000
5330	Insurance	46,851	43,704	45,889
5331	Insurance Claims	7 200	7 224	7.500
5335 5400	Telephone, Fax & Modem  Miscellaneous Expense	7,200 95,286	7,334 118,541	7,500 41,172
5405	Meeting Expenses	2,000	2,143	2,000
5410	Advertising & Promotions	2,300	2,130	2,000
5415	Training & Workshops	8,400	10,332	8,800
5420	Special Events		25,098	-
5425	Special Projects	67,544	69,274	27,640
5430	Membership Expenses	12,500	13,412	13,500
5600	Rent Expense	104,108	20,871	107,604
5605	Interest And Finance Charges	37,000	24,016	28,000
5850	Bad Debt Expense			
5800	Tax External Payments	-	12,491,774	=
Contracted Services	G 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	406.006	100 501	121 100
5500	Consultants, Legal & Audit	196,906	180,591	131,100
5505 5510	Subcontractors Expense Equipment Maintenance Contracts	31,000	33,386	35,290
Contributions to Rese		-	-	-
5950	Contributions to Reserves	454,664	710,883	460,664
5955	Contributions to DC Reserves		673	
		1,904,859	14,563,383	1,885,159
		1,167,805	1,320,038	1,525,097
Interfunctional Adjus	tments			
5100	Fleet Allocation	-	-	
5650	Facilities Allocation	-	-	-
5700	Corp Admin Allocation	(153,075)	(208,789)	(239,149)
5705	Comm. Services Allocation			
5710	Operations Allocation		(262	,
		(153,075)	(208,789)	(239,149
Dobt Principal 1 T	tornat	1,014,730	1,111,249	1,285,948
Debt Principal and In 5900	Debt Interest			15,904
5905	Debt Principal	-	-	103,705
3950	Prior year (surplus) deficit	(139,310)	(250,044)	(382,702
Total Net Levy	That your (aurprus) deficit	875,420	861,205	1,022,856

	apital Plan	Canita	1 Casts
3 yeur C		Capita.	
	<u>Description</u>	<u>Expenditures</u>	<u>Reserves</u>
1			
2			
3			
4			
5			
3			
	2013		
	2013	-	-
1			
2	Budget Software	50,000	
3			
4			
5			
	2014	50,000	-
1			
2			
3			
4			
5			
J	2015	_	_
1			
2			
3			
4			
5	A047		
	2016	-	-
1			
2			
3			
4			
5			
-	2017	_	_

Town of Tillsonbur	rσ	120 -	Customer Ser	vice Centre	
2013 Financial Pla	_	120 -	Customer Ser	nce centre	
2010 1 (((((((((((((((((((((((((((((((((		2	012	2013	
		Budget	Projection	Budget	
D	Operating Plan - Cost Code	Summary	лт		
Revenues Special Levy, Local Imp	provements PILS				
3000	Taxes - Residential				
3005	Taxes - Multi-Residential				
3010	Taxes - Commercial				
3012 3014	Taxes - Commercial Vacant Unit Taxes - Commercial Vancant Land				
3020	Taxes - Shopping Centre				
3022	Taxes - Shopping Centre Vacant Unit				
3030 3032	Taxes - Industrial				
3032	Taxes - Industrial Vacant Unit Taxes - Industrial Vacant Land				
3040	Taxes - Pipelines				
3050	Taxes - Farmland				
3055	Taxes - Farmland Dev. Phase 1				
3060 3062	Taxes - Large Industrial Taxes - Large Industrial Vacant Unit				
3070	Taxes - Supplementaries				
3075	Taxes - Bill 79 Capped Levy				
3080	Taxes - Capped Rebates/Claw Backs				
3085 3090	Taxes - W/O's Taxes - PIL's				
3095	Local Improvements - Residential				
3096	Local Improvements - Commercial				
3100	Tax Adjustments				
3105 Government Grants & S	Taxes - Penalty & Interest				
3200	Grants & Subsidies - Federal	650	2,568	1,700	
3205	Grants & Subsidies - Provincial	-	-	-	
3210	Grants & Subsidies-Other				
Other Revenues 3300	Miscellaneous Revenue		1,813	1,800	
3301	Residential Usage	-	1,613	1,800	
3302	General Usage				
3305	Admissions				
3310 3315	Fares & Fees Memberships				
3320	Seasonal Revenues				
3325	Sports Fields Fees				
3330	Youth Program Fees				
3335 3340	Adult Program Fees Summer Programs				
3345	Participate Programs				
3350	Minor Hockey				
3355	Figure Skating				
3360	Programs				
3365 3400	Landscaping Permit Fees				
3410	Licence Fees	41,000	40,069	40,500	
3420	Certificates	600	960	800	
3430	Inspections	101 700	227.057	227.057	45,256
3500 3505	Rentals Merchandise	181,600 400	226,856 720	226,856 750	45,256
3510	Concession Sales	400	720	,50	
3515	Vending Machines			_	
3600 3601	Interest Late Payment Charges				
3700	Late Payment Charges Special				
3701	Capital Surchrge - Residential				
3702	Capital Surchrge - General			_	
3705	Donations Sewer Revenue-Surcharge				
3800 3801	Reg 170 Surchrge - Residential				
3802	Reg 170 Surchrge - General				
3815	Extraordinary Revenue				
3999	Revenue Clearing Account	-	-	-	
Specified Revenues 3805	Development Charges				
3810	Sale of Assets				
3820	Debenture Proceeds				
Contribution From Reso					
3900 3905	Contribution From Reserves Contribution From DC Reserves	=	-	-	
5,705	Controlled From De Reserves	224,250	272,986	272,406	
	•				

Town of Tillsonburg		120 - C	Customer Serv	vice Centre	
2013 Financial I	Plan				
		201		2013	
		Budget	Projection	Budget	
	Or another Blance Cont Con	la Summann			
Town ditums	Operating Plan - Cost Coa	le Summary			
Expenditures Labour					
5001	Full-time Regular	677,580	659,652	645,592	
5002	Full-Time Overtime	-	1,835	1,200	
5003	Part-Time Regular	11,700	10,906	11,000	
5004	Part-Time Overtime	-	-	-	
5060	Retroactive Pay Expense				
5070 5071	CPP Expense EI Expense	-	-	-	
5072	WSIB Expense	_	-	-	
5073	EHT Expense	-	-	-	
5074	OMERS Expense	-	-	-	
5075	Vacation Expense	-	-	-	
5076	Sick Expense	-	-	-	
5077	Life Insurance Expense	-	-	-	
5078 5079	Health Care Expense Personal Day Expense	-	-	-	
5080	Overhead Offset	-	-	-	
5081	Health Club (Taxable)	-	-		
5085	Telephone Allowance	-	-	-	
Purchases	•				
5105	Equipment Rental	14,000	4,880	7,600	
5110	Fuel & Oil				
5115 5200	Discounts Taken  Materials/Inventory				
5300	Supplies	29,758	32,263	47,200	
5305	Program Supplies	29,730	32,203	47,200	
5310	Equipment Supplies & Repairs	16,000	11,916	16,800	
5315	Books & Publications	500	334	350	
5320	Building Repairs & Maintenance	2,000	3,072	2,800	
5325	Heat, Light & Water	34,000	31,145	38,000	
5330	Insurance	2,814	2,640	2,772	
5331 5335	Insurance Claims Telephone, Fax & Modem	2,400	1,060	2,000	
5400	Miscellaneous Expense	1,200	1,000	200	
5405	Meeting Expenses	-	-	-	
5410	Advertising & Promotions	1,500	1,182	1,400	
5415	Training & Workshops	6,000	3,014	6,000	
5420	Special Events				
5425	Special Projects	5,350	5,000	-	
5430 5600	Membership Expenses Rent Expense				
5605	Interest And Finance Charges				
5850	Bad Debt Expense				
5800	Tax External Payments				
Contracted Services					
5500	Consultants, Legal & Audit		20.572	-	
5505 5510	Subcontractors Expense Equipment Maintenance Contracts	20,000	20,572	20,000	
Contributions to Rese		-	-	-	
5950	Contributions to Reserves	-	-	_	
5955	Contributions to DC Reserves				
		824,802	789,483	802,914	
		600,552	516,497	530,508	
Interfunctional Adjus					
5100 5650	Fleet Allocation Facilities Allocation	-	694	-	
5700	Corp Admin Allocation	(598,816)	(624,421)	(612,462)	
5705	Comm. Services Allocation	(550,010)	(024,421)	(012,402)	
5710	Operations Allocation				
		(598,816)	(623,727)	(612,462)	
-		1,736	(107,229)	(81,954)	
Debt Principal and In					
5900	Debt Interest	4,532	4,392	5,687	
5905 3950	Debt Principal Prior year (surplus) deficit	7,600	7,666	9,204	
Total Net Levy	11101 year (surprus) deficit	13,868	(95,171)	(67,063)	

	vear Capital Plan		Capital	Capital Costs	
		<b>Description</b>	<b>Expenditures</b>	Reserves	
1	Roof Replacement -phase 1 of 3			60,000	
2	ACR mobile		-		
3					
4					
5					
		2013	-	60,000	
				<u> </u>	
1	1 10 1111		25,000		
1	Repair spalling brick		25,000	60.000	
2	Roof Replacement -phase 2 of 3		27.000	60,000	
3	ACR mobile		25,000		
4					
5		0011			
		2014	50,000	60,000	
1 2 3 4 5	Roof Replacement -phase 3 of 3		60,000		
		2015	60,000	-	
1			1		
1					
2					
2					
2 3 4					
3		2016			
2 3 4		2016		-	
2 3 4		2016		-	
2 3 4 5		2016		-	
2 3 4 5		2016	-	-	
2 3 4 5		2016		- -	
2 3 4 5		2016	-		
2 3 4 5		2016	-	-	

	Tillsonburg 160 - Police ancial Plan			
2013 1 1114111111111111		2012		2013
			Projection	Budget
	Operating Plan - Cost Code	Summary		
Revenues	DW 0			
Special Levy, Local Im 3000				
3005	Taxes - Residential Taxes - Multi-Residential			
3010	Taxes - Commercial			
3012	Taxes - Commercial Vacant Unit			
3014	Taxes - Commercial Vancant Land			
3020	Taxes - Shopping Centre			
3022	Taxes - Shopping Centre Vacant Unit			
3030	Taxes - Industrial			
3032	Taxes - Industrial Vacant Unit			
3034	Taxes - Industrial Vacant Land			
3040	Taxes - Pipelines			
3050 3055	Taxes - Farmland Taxes - Farmland Dev. Phase 1			
3060	Taxes - Farmland Dev. Phase 1 Taxes - Large Industrial			
3062	Taxes - Large Industrial Taxes - Large Industrial Vacant Unit			
3070	Taxes - Supplementaries		+	
3075	Taxes - Bill 79 Capped Levy			
3080	Taxes - Capped Rebates/Claw Backs			
3085	Taxes - W/O's			
3090	Taxes - PIL's			
3095	Local Improvements - Residential			
3096	Local Improvements - Commercial			
3100	Tax Adjustments			
3105 Government Grants &	Taxes - Penalty & Interest			
3200	Grants & Subsidies - Federal			
3205	Grants & Subsidies - Provincial	130,000	130,000	130,000
3210	Grants & Subsidies-Other	150,000	150,000	130,000
Other Revenues	Status & Substates Other			
3300	Miscellaneous Revenue	23,700	22,763	23,600
3301	Residential Usage		ĺ	
3302	General Usage			
3305	Admissions			
3310	Fares & Fees			
3315	Memberships			
3320	Seasonal Revenues			
3325 3330	Sports Fields Fees Youth Program Fees			
3335	Adult Program Fees			
3340	Summer Programs			
3345	Participate Programs			
3350	Minor Hockey			
3355	Figure Skating			
3360	Programs			
3365	Landscaping			
3400	Permit Fees			
3410	Licence Fees			
3420	Certificates			
3430	Inspections	265,180	262 212	205 100
3500 3505	Rentals  Merchandise	265,180	263,313	265,180
3505	Concession Sales		+	
3515	Vending Machines			
3600	Interest			
3601	Late Payment Charges			
3700	Special	-	-	-
3701	Capital Surchrge - Residential			-
3702	Capital Surchrge - General			
3705	Donations	-	-	-
3800	Sewer Revenue-Surcharge			
3801	Reg 170 Surchrege - Residential			
3802 3815	Reg 170 Surchrge - General			
3815	Extraordinary Revenue Revenue Clearing Account			
Specified Revenues	Revenue Creating Account			
3805	Development Charges	_	1,261	_
3810	Sale of Assets		1,201	
3820	Debenture Proceeds	-	-	-
Contribution from Res				
3900	Contribution from Reserves	-	-	-
3905	Contribution from DC Reserves			
	1	418,880	417,336	418,78

2013 Financial I	Plan			
		201	_	2013
		Budget	Projection	Budget
	Operating Plan - Cost Co.	la Summaro		
Expenditures	Operating Plan - Cost Coa	le Summury		
abour				
5001	Full-time Regular	90.024	91,442	86,20
5002	Full-Time Overtime	7-1,	7.7,	,
5003	Part-Time Regular		-	-
5004	Part-Time Overtime	-	-	-
5060	Retroactive Pay Expense			
5070	CPP Expense		-	-
5071	EI Expense	-	-	-
5072	WSIB Expense	-	-	-
5073	EHT Expense	-	-	-
5074	OMERS Expense	-	-	-
5075	Vacation Expense	-	-	-
5076	Sick Expense	-	-	-
5077	Life Insurance Expense	-	-	-
5078	Health Care Expense	-	-	-
5079	Personal Day Expense	-	-	-
5080	Overhead Offset	-	-	-
5081 5085	Health Club (Taxable)			
rurchases	Telephone Allowance			
5105	Equipment Rental			
5110	Fuel & Oil			
5115	Discounts Taken			
5200	Materials/Inventory			
5300	Supplies	3,371	1,999	3,00
5305	Program Supplies	3,571	1,,,,,	2,00
5310	Equipment Supplies & Repairs	8,000	8,222	8,00
5315	Books & Publications	-	-	-
5320	Building Repairs & Maintenance	6,000	3,587	4,80
5325	Heat, Light & Water	32,000	32,262	32,00
5330	Insurance	2,404	2,271	2,38
5331	Insurance Claims			
5335	Telephone, Fax & Modem	2,000	2,209	2,40
5400	Miscellaneous Expense	1,800	371	1,60
5405	Meeting Expenses	1,000	1,219	1,20
5410	Advertising & Promotions			
5415	Training & Workshops	4,100	3,602	4,10
5420	Special Events			
5425	Special Projects	5,000	234	5,00
5430	Membership Expenses	1,000	1,022	1,05
5600	Rent Expense			
5605	Interest And Finance Charges			
5850	Bad Debt Expense			
5800	Tax External Payments			
Contracted Services 5500	Committee I and 8 Andia			
5505	Consultants, Legal & Audit Subcontractors Expense	3,300,824	3,178,206	3,357,14
5510	Equipment Maintenance Contracts	1,000	1,439	1,00
Contributions to Rese		1,000	1,439	1,00
5950	Contributions to Reserves	_	14,268	
5955	Contributions to DC Reserves	_	1,261	_
5,555	Contributions to De Reserves	3,458,523	3,343,613	3,509,87
		3,039,643	2,926,277	3,091,09
nterfunctional Adjus	tments	-,,-10	, -,	,,
5100	Fleet Allocation			
5650	Facilities Allocation			
5700	Corp Admin Allocation	-	-	-
5705	Comm. Services Allocation			
5710	Operations Allocation			
		-	-	-
		3,039,643	2,926,277	3,091,09
Debt Principal and In	terest			
5900	Debt Interest	41,124	41,771	35,83
5905	Debt Principal	92,945	92,298	73,16
	Prior year (surplus) deficit			

Capital Plan	Capital Costs	
<u>Description</u>	Expenditures	Reserves
	32,000	
2013	32,000	-
Hvac and Boiler Replacement (with energy efficient equipment)	60,000	
2014	60,000	=
2015	170,000	
2016	-	-
	Plooring replacement	Description   32,000